# **Sungat Arynov**

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## **Software Engineer**

Experienced Technical Director with 10 years of experience in IT leadership, specializing in PHP/Go. Doubled online sales in 2 years, secured a multi-billion uptick, and improved development team productivity by 40%. Overhauled projects in weeks, built scalable infrastructure and fostered innovation for business growth.

#### **WORK EXPERIENCE**

## Europharm • Almaty • 09/2020 - 05/2024

Led significant IT infrastructure and development transformations, focusing on addressing critical challenges in mobile app development. Key achievements include transitioning app hosting to cloud services using containerization, rewriting the mobile app to handle high loads, and implementing CI/CD systems. These initiatives resulted in a multibillion increase in the online segment, significantly boosting company profitability and operational efficiency.

#### Technical Director • Full-time

- Increased online sales by 150% through the implementation of a new IT infrastructure and migration to cloud services, resulting in improved scalability and efficiency.
- Boosted system performance by over 50% through the optimization of the mobile app, resulting in improved stability and heightened user satisfaction.
- Streamlined CI/CD processes, resulting in a 50% decrease in feature deployment time and boosting development team efficiency by
- Boosted profitability by securing a \$500 million increase in online sales, resulting in a 20% growth in market share and enhanced competitiveness in the industry.

## CBC Group • Almaty • 09/2021 - 12/2023

Spearheaded the IT project revival at a critical juncture, preventing the disbandment of the IT department after years of unproductive efforts. Successfully overhauled and optimized the project within three weeks using modern technologies and methodologies and developed a fullscale project infrastructure from scratch, enhancing stability and scalability. These efforts shifted the company's focus from offline to online sales, substantially increasing online transactions and positioning the business for significant financial growth.

#### Technical Director • Full-time

 Revamped a struggling project in two weeks, resulting in a 25% increase in user engagement and a successful product launch, driving substantial business growth.

#### **SKILLS**

Cloud Computing, Code Quality Improvement, Continuous Integration and Deployment, Data Security, DevOps, Performance Optimization, Project Management, Scalable Infrastructure Design, Secure Coding Practices, Software Architecture, Team Leadership

## **Programming** Languages & Frameworks:

Go, JavaScript, Laravel, Nuxt, PHP, Vue

## **Database**

## Management::

ClickHouse, Kafka, MySQL, PostgreSQL, Redis, Tarantool

## DevOps & Deployment:

CI/CD practices, Docker, GitLab, Kubernetes

Cloud Services: AWS, DigitalOcean, Google Cloud Platform, Hetzner

## **Monitoring & Analytics:**

Datadog, Grafana, Prometheus, Sentry

# Search Technologies:

Elasticsearch, Meilisearch

- Increased online sales by 40% through the development of a scalable infrastructure from scratch, driving significant revenue growth for the business.
- Formed and guided a new technical team, resulting in a 30% increase in product development efficiency, and laying the foundation for substantial revenue growth.

## Arbuz Group • Almaty • 03/2020 - 08/2020

Developed and launched the "Friends" store subscription system, significantly enhancing sales and customer loyalty. Independently designed and implemented the system's backend and landing page, which remains a crucial feature on the company's website. Led product range expansion, including the successful integration of alcohol sales, which boosted the platform's diversity and profitability during the pandemic.

### Fullstack Developer • Full-time

- Increased sales by 30% and customer loyalty by implementing a subscription system, leading to a significant revenue boost for the company.
- Boosted platform revenue by 40% through successful integration of alcohol sales, resulting in a substantial increase in average transaction sizes.
- Boosted customer engagement by 40% through the design and implementation of intuitive user interfaces, resulting in increased user satisfaction and retention.

## Rahmet • Almaty • 06/2019 - 01/2020

I have engineered a coupon system within the Rahmet app, enhancing partner sales and customer engagement. I also led optimizations in the payment system, improving stability and reliability and increasing overall transactional efficiency and customer trust.

## Fullstack Developer • Full-time

- Boosted sales by 30% and improved customer engagement through the development of an app-based coupon system.
- Optimized the payment system response time by 30%, leading to a 20% reduction in transaction errors, ultimately enhancing user experience and trust in the platform.

#### **PROJECTS**

**F7.kz** • 12/2022 - 02/2023

**CBC** Group

### Scope:

As a solo project, I efficiently initiated and completed the development of a new online sales channel within a remarkably short 2-month timeframe.

#### **Description:**

I created F7, a website dedicated to selling tires and wheels in Kazakhstan, effectively launching a new sales and marketing channel for the business. The front end was developed using Nuxt for a reactive

#### **EDUCATION**

# Bachelor of Science in Geography

Al-Farabi Kazakh

National University

Almaty GPA: 4 09/2008 - 09/2012 I graduated with a 4.0 GPA, demonstrating academic excellence and a solid commitment to understanding complex geographic systems. As an active member of the Student Council and various intellectual clubs, I engaged deeply with the academic community, contributing to discussions and projects that extended beyond the traditional curriculum. This backaround has equipped me with critical thinking and analytical skills, which are valuable in solving complex problems in technology and business environments.

user experience, while the back-end API was crafted using Laravel, ensuring robust data management and server-side logic. This project was designed to integrate seamlessly with existing business operations while establishing a significant online presence.

#### **Achievements:**

- Developed and deployed as a full-featured e-commerce platform, quickly becoming a million-dollar sales channel for the business.
- Established a CI/CD pipeline to streamline future development efforts, enhancing productivity and ensuring high-quality updates.
- Successfully containerized the project within Docker, achieving excellent scalability and reliability through effective cluster management.

The business stakeholders were highly impressed with the new revenue stream and the expanded market reach that the project has brought, providing a strong testament to its success.

**Cbc-parts.kz** • 09/2022 - 12/2022 CBC Group

### Scope:

Solo project: I designed and implemented an extensive online platform for automotive and truck parts within half a year.

## **Description:**

Developed CBC-Parts.kz, a comprehensive B2B e-commerce platform tailored for the sale of automotive and truck parts. The project involved creating an extensive catalog with advanced search capabilities to facilitate the identification and purchase of parts. It included robust integrations with various vendors for purchasing and reselling parts, enhancing the supply chain and inventory management.

#### **Achievements:**

- Successfully launched a full-featured e-commerce platform that became a significant revenue stream, generating millions in sales.
- Developed a user-friendly interface with powerful search functionality that streamlined the buying process for business clients.
- Implemented vendor integration systems that optimized the procurement and sales cycle, substantially increasing operational efficiency and profitability.
- The platform has consistently supported the company's growth in the B2B sector by providing a reliable and efficient sales channel.